

B2B EXPO	2012	OFBPA OVERLEA FULLERTON BUSINESS & PROFESSIONAL ASSOCIATION
	APRIL 18 2012	Hilton Garden Inn
NORTHEAST	BALTIMORE BUSINESS TO BUSINESS EXPO	
HILTON GARDEN INN / WHITE MARSH		
5015 CAMPBELL BLVD BALTIMORE, MD 21236		
FREE ADMISSION!	EXHIBITORS WANTED	
FOR INFO OR REGISTRATION CLICK HERE OR CALL		
  	WWW.OFBPA.COM	410.665.6551

Mission Statement: "Bringing Business and the Community Together"

OFBPA General Meeting

(Open to all business and community leaders)

Remember every meeting is an opportunity to meet new people and make new business contacts!

Wednesday, March 21st

White Marsh Mall

Meeting will be held in store space on 2nd floor just outside of JC Penny-

Any main mall entrance will be open.

******* 8:00 am-9:00 am *******

Guest Speakers:

Jessica Benson, WMM Associate Marketing Manager

Hunter Kalman, Patch.com Advertising Manager

Charmaine Short-Caldwell, Shelter Manager, Eastside Family Emergency Shelter

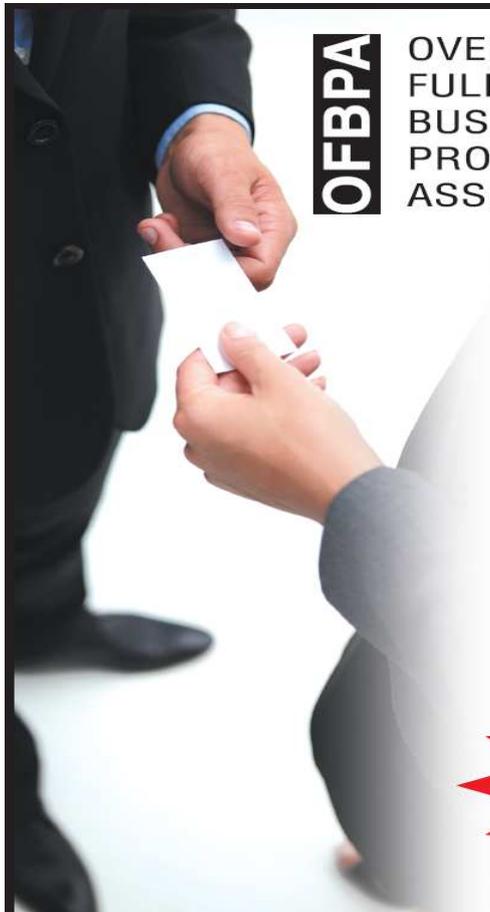
Please be prompt! We have a jammed packed morning planned! Jessica will update us on all the exciting things coming to the mall; Hunter will share everything there is to know about Patch, including directory listings, ads, blogging, calendar of events, and how to claim your listing; and Charmaine will share her vision and needs for the shelter.

We will be collecting items each month for the Eastside Shelter. Please bring all items to the meeting or drop off to Donna's house prior to the event. March is "Baby Month"- see newsletter for list.

What's inside?

- **Promote your business for only \$25**
- **Presidents Message**
- **Calendar of Meetings and Events**
- **OFBPA Tech Talk for Business**
- **Northeast Business to Business Expo- April 18th**
- **OFBPA partners with Eastside Shelter for 2012**
- **Community Announcements/Press Releases**
- **Current Member Listing**
- **Fullerton Fireworks Annual Bull Roast**





OFBPA OVERLEA
FULLERTON
BUSINESS &
PROFESSIONAL
ASSOCIATION



Northeast **BUSINESS TO BUSINESS EXPO**

*sponsored by the Overlea Fullerton
Business & Professional Association*

April 18, 2012 • 9am-2pm

Hilton Garden White Marsh Inn
5015 Campbell Blvd 21236

Cost: FREE
*FREE GIFT for all attendees
w/business card at sign-in*

BUSINESS EXHIBITIONS WANTED!!

Cost: \$150 *(\$200 after March 31st)*

Price includes:

- Free listing on the **OFBPA** website
- Free Exhibitor List available day of event
- EventBrite's free registration to track all attendees
- Covered Banquet Table
- Free Networking Breakfast during set up time (8am-9am)
- Free Gift Bag for all Vendors
- Advertising in local publications including *Pennysaver, Patch.com, East County Times*, etc.
- Email Blast on all social media sites and to all email contacts.

0052-1012

twitter : @overleabiz

f Find us on Facebook

**Registration form available at:
www.ofbpa.com**



PROMOTE YOUR BUSINESS FOR ONLY \$25



GET YOUR BUSINESS *NOTICED* AT OUR BUSINESS 2 BUSINESS EXPO!

THE OFBPA WILL BE HANDING OUT A FREE "PROMOTIONAL BAG" TO ALL EXHIBITORS AND ATTENDEES. WE WILL BE COLLATING 500 BAGS.

Guidelines: Deadline 3/31-no exceptions

- ✓ You may have one "item" no bigger than 1/2 sheet of paper
 - business cards, flyers (folded in 1/2,); menus, magnets, brochures, promotional items are all acceptable)
- ✓ All items must be dropped off or mailed to:
 - Fullerton Self Storage
 - 7989 Rossville Blvd (21236) (located near the corner of Belair Road and Rossville Blvd- behind the Taco Bell
 - Donna Bethke's house – back porch
 - 7406 Brookwood Avenue (21236) (located near Kenwood Ave & Lillian Holt)
- ✓ Please mark items Business 2 Business Expo
- ✓ Checks payable to OFBPA must be included with your items
 - Please include your business card or complete FYI including mailing address and email so that we may send you a receipt for your records and confirm via email we have received your items.



OFBPA Newsletter
President's Message:

March, 2012

The OFBPA is proud to announce our first annual **Northeast Business to Business Expo** to be held on April 18th at the Hilton Garden Inn in White Marsh. The event will give business a professional setting in which to network and attract new clients. Advertising will be seen in our local papers including The East County Times, The Pennysaver, The 1-95 Business magazine, The Avenue and all local media sites. We are limited to 50 exhibitors. **Event is free to all attendees.** Register at expo21236.eventbrite.com.

Current Exhibitors include: Bay View Home Care; Reeder Insurance & Financial Services; Slavia Federal Savings Bank, Amica Mutual Insurance; Fairmount Bank and Point Breeze Credit Union to date. We are fielding calls and emails everyday! So don't let the competition beat you out! We only have 50 spaces to reserve, 6 are paid for and we have 6 more definite- just waiting for paperwork! Help make this a truly successful event by inviting all your business contacts to attend! Admission is FREE!

Can't attend the expo? Then don't miss the opportunity to promote your business at our expo. See flyer in this newsletter on how you can submit one item to be "stuffed" in our promotional give-a-way bags.

The OFBPA will be partnering with our Baltimore County Eastside Shelter in 2012. March is "baby month" and all items can be dropped off to Donna's house, brought to our meeting or dropped off directly to the shelter.



It's time for the fireworks containers to "come out of the closet". **2012 is the 50th Anniversary of the Fullerton Fireworks** and we could not be more proud and excited to help promote this event. I sit on the board of this committee to represent the business in our area. We have containers for "change" to sit on your counters and we need as many containers as possible. We've collected over \$1,000 in "just change". All monies go towards making each year's celebration on the community can be proud of! So if you can "host a jar", please contact Donna ASAP so that we can deliver one to you! Also visit www.fullertonfireworks.com for all fundraisers and donations.

Our meetings are always "open". So bring a business neighbor and plenty of business cards because "every meeting is an opportunity to tell us about your business"

For all events, membership FYI and meeting updates visit our website at www.ofbpa.com

Have a wonderful week!
Donna Bethke, President



2012 Calendar of Events

Wednesday March 21	OFBPA General Meeting... White Marsh Mall
Wednesday, April 18	Northeast Business Expo...Hilton Garden Inn-WM
Wednesday May 16	OFBPA General Meeting ... Oakcrest Village Acorn Pub/Crestview
Wednesday June 20	OFBPA General Meeting ... Maryland School for the Blind
Wednesday July 18	OFBPA General Meeting... HealthPlan Headquarters
Wednesday August 15	OFBPA General Meeting Slavie Federal Savings Bank
Wednesday September 19	OFBPA General Meeting Fairmount Federal Savings Bank (formerly Fullerton Federal)
Wednesday October 17	OFBPA General Meeting... Eastern Savings Bank
Wednesday November 14	Sanner's Perry Hall Florist —there will be a \$20 charge as Kathy will teach us how to make a centerpiece or evergreen basket for the holidays to take home

Board of Directors Meetings: April 9th, July 9th, & November 12th

Notes: Most meeting times will be 4:30-6 pm with an occasional 7:30 am- 9 am (depending on host)

Blue dates are OFBPA sponsored events. Member participation in the form of volunteers and door prizes are needed!

All meetings places are subject to change ...updates will be posted on our website and all members will receive an email reminder about each meeting/event.

OFBPA Tech Talk for Business

By David Foertsch,

davidfoertsch@stingraysocial.com

<http://www.stingraysocial.com>

September's entry of Web Tools for the Rest of Us (now OFBPA Tech Talk for Business) highlighted a nifty cloud-based application for PCs, Smartphone's & Tablets named Evernote. We'll continue exploring cloud based applications this month, with a focus on Google Apps.

Google is primarily known for their market-leading search engine product, simply named Google. It's so popular now; it has taken on a life of its own as a VERB. It is the 21st century Kleenex.



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What many people, including business owners, don't realize is that Google provides a powerful application suite named Google Apps. The basic Apps product is free, and combines many of Google's most popular standalone productivity apps into a tightly-integrated, easy to manage suite that is useful for businesses of many different sizes.

Here's a link to the Free Google Apps portal, where you can explore the features in greater detail.
<http://www.google.com/apps/intl/en/group/index.html>

Here's a quick listing of the apps included in the free version:

- * Gmail
- * Google Docs (similar in function to Microsoft Office)
- * Google Reader
- * Picasa Web Album
- * Google Calendar
- * Google Sites (website creation)
- * Blogger
- * AdWords

For those businesses requiring a souped-up version of Google Apps, there is a \$5 per month/per user upgrade that opens a larger suite of products & features. Here is a comparison chart:
<http://www.google.com/apps/intl/en/index.html>

I've been using the free Google Apps platform now for nearly one year. It serves most of my needs very well, and considering Google's penchant for innovation & their ability to acquire & integrate new technologies quickly, I see Google Apps as a winner both now and into the future. Are any of our other readers operating either in part of in full on the Google Apps platform? Would love to hear your impressions. We'll continue the discussion on OFBPA's blog, which is also fed to our Facebook fan page.

OFBPA Blog <http://ofbpa.com/b2evolution/blog1.php>

OFBPA Facebook Page <http://www.facebook.com/ofbpa>

MEMBERSHIP 2012

Annual Dues: \$75.00 per business/individual/organization. Membership dues include access for one to all free events (others are welcome for a fee) and should be sent to:

Sharon Kozlowski 806 Delray Drive Forest Hill, MD 21050

Make your check payable to OFBPA. (Please keep a copy for your records)

Networking with the OFBPA has become a valuable resource for our members. As a member, the visibility and involvement in the community are reasons why our membership continues to grow.

Member Benefits:

- Free listing in the Business Directory & Community Guide 2011/2012 (new directories published 9/2012)
- Free Website listing
- Discount fee for all OFBPA sponsored events
- Monthly Bulletin – Business event listing
- Member speakers are always welcome at our monthly meetings-ask to be on the agenda
- * Access to bulk mail discounts
- * Host opportunities for monthly meetings
- * Job Board

FORM AVAILABLE at www.ofbpa.com or email Sharon at sharonkozlowski8@gmail.com



OFBPA is proud to partner with the EASTSIDE SHELTER in 2012

OFBPA is proud to partner with The Eastside Shelter in 2012. I had the pleasure of meeting Charmaine and her staff and toured the shelter last week and I know we as a caring business community that can help. We're not asking you to do a lot, but we are asking each and every person who reads this newsletter to do a little.... Together we can make a big difference in the lives of those a lot less fortunate than we are.

Approximately 891 individuals are homeless in Baltimore County at a point in time. Families comprise one quarter of the homeless households. The remaining 75 percent homeless households in Baltimore County are individuals. There are 517 emergency and transitional shelter beds for individuals and families in the County. The **Eastside Shelter** provides health and mental health services for families, couples and single women. Day programs include: GED; job readiness and workshops.

Charmaine Short-Caldwell, Community Assistance Network, Inc.
Shelter Manager, Eastside Family Emergency Shelter
9100 Franklin Square Drive, Suite 108 Baltimore, MD 21237-3903
(O) 410. 285-4674 Ext. 201 Fax: (410) 780-7405 cshort@canconnects.org

HOW CAN YOU HELP??

The OFBPA will sponsor an item/theme each month in 2012 and collect those items at our monthly meetings/events. Items may be brought to each meeting or dropped off at one of our drop boxes.

(Please note that all items on list posted in the newsletter are accepted at all times)

- *We are looking for a minimum of 10 businesses that can place a collection box in their place of business.* The OFBPA will provide a covered box with the items need each month. All we ask you to do is switch out the poster each month.
- Karrie will have all items need to wrap boxes at Fullerton Storage- we are looking for volunteers to help cover boxes this coming week—if you can pop in and just cover one- that would be helpful!
- Please post the Wish List if possible in your place of business or make copies available to your clients on your information tables.
- Please leverage list out to your email contacts.
- If you are not a shopper and prefer to donate gift cards or cash, the OFBPA will give to the shelter for perishable items.

If you can help contact Karrie Barresi at Fullerton Self Storage 410-665-8910 or www.mindfulstorage.com.

NOTE: The shelter was recently given a trailer which has been converter into a family/playroom. They could use furniture, shelving, bookcases, lamps, tables, desk, chairs, sofas etc. So if you know someone who is remodeling their home or office or getting "new" anything and are just donating their items, please consider the shelter for your items.

MARCH is "BABY MONTH"



ITEMS NEEDED for the EASTSIDE SHELTER

The shelter houses 125-140 women and children on a regular basis and relies heavily on donations by the community. The OFBPA is proud to partner with the Eastside Shelter and will coordinate a monthly collection effort to help those left fortunate. All items from our monthly list or the shelter wish list are welcome at anytime.

- ❖ Diapers- newborn to Size 5 -NEED SIZES 3, 4 & 5 mostly
- ❖ Baby Wipes
- ❖ Pull Ups
- ❖ Children's Tylenol- liquid
- ❖ Baby Snacks
- ❖ Crib Sheets -new or lightly used
- ❖ Bibs
- ❖ Sippy Cups
- ❖ Baby Powder, lotions, oil, diaper rash cream
- ❖ Baby towels and wash cloths
- ❖ Bay socks and shoes
- ❖ Baby Toys- new

Immediate needs also include

- ❖ Gift Cards from Sam's Club are welcome.
- ❖ Cash for perishable. Checks payable to CAN
 - Milk, Juice, Eggs, frozen food, bread, fresh meat- always in demand

In advance we thank you for your support! For questions, please contact Donna Bethke at 410-665-6551 or ptavon@comcast.net or visit www.ofbpa.com

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Would you be interested in serving your community through your local Volunteer Fire Company?

The WHITE MARSH VOLUNTEER FIRE COMPANY (WMVFC) is actively recruiting personnel for Administrative positions. If you have no interest in putting out fires or providing emergency medical care, we still have positions for you!

The White Marsh Volunteer Fire Company is in need of administrative support personnel with various backgrounds in, but not limited to: Human Resources, Legal, Accounting, Public Relations, and so forth.

Responsibilities include: Assist with fundraising; Assist with public relation details; Assist with office work and clerical duties; Hold administrative positions **Benefits:** Potential Yearly Tax Deduction after 3 years of Service; Pension System (L.O.S.A.P); In station rewards such as banquets, awards programs, and others; Meeting new people; Supporting the emergency operation of the WMVFC

If you should have any additional questions or are interested in joining, please contact our membership committee: membership200@gmail.com or 410-335-5112

Or stop by our station to pick up an application: 5419 Ebenezer Road White Marsh, MD 21162



"What's Happening" / Events

ST. MICHAEL THE ARCHANGEL SCHOOL

Event Title: A Taste of Italy Event Date: 3/3/2012 Event Time: 4:00-

Company: St. Michael the Archangel School Contact Person: Corinna Sibiski

Address: 10 Willow Avenue Baltimore, MD 21206

Phone number: 410-665-1054 Email: csibiski@smoverlea.org

Website: www.smoverlea.org

Details: Restaurant Style Seating, Spaghetti/Tortellini with Sausage or Meatballs, Italian Bread, Salad, Desserts, In advance tickets: Adults \$10.00, Seniors (60) or Children (4-10) \$6.00; at the door tickets: Adults \$12.00, Seniors (60) or Children (4-10) \$8.00. Call 410-665-1054 for more information or tickets.

ST. MICHAEL THE ARCHANGEL SCHOOL

Event Title: Flea Market Event Date: 3/10/2012 Event Time: 8:00AM-1:00PM

Company: St. Michael the Archangel School Contact Person: Corinna Sibiski

Address: 10 Willow Avenue Baltimore, MD 21206

Phone number: 410-665-1054 Email: csibiski@smoverlea.org

Website: www.smoverlea.org

Details: Location: School Gym; Set up, Friday, March 9th, 7:00 - 8:30pm; To reserve a table: \$20.00; to reserve a space: \$15.00; Contact 410-665-1054 or csibiski@smoverlea.org.

FULLERTON ELEMENTARY SCHOOL

Event Title: Pre-Kindergarten Screening **Event Date:** April 19 &20, 2012

Event Time: By Appt Only **Contact:** Kam Rosenberger

Address: 4400 Fullerton Avenue Baltimore, MD 21236

Phone: 410-887-5234 **Email:** krosenberger@bcps.org **Website:** <http://fullertones.bcps.org/>

Details: Fullerton Elementary School is now accepting calls for Pre_Kindergarten Screening for the 2012/2013 school year. If your child's birth date is between 9/2/07 - 9/1/08, your child is eligible for Pre-Kindergarten. Please call the school for details at 410-887-5234

FAIRMOUNT BANK

Event Title: Teach Children to Save **Event Date:** 4/24/2012

Event Time: Contact Branch

Company: Fairmount Bank **Contact:** Dawn M. Cerino





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Address: 7527 Belair Road Baltimore, MD 21236

Phone: 410-665-5200 **Email:** **Website:**

Details: Fairmount Bank is a Proud Participant of Teach Children to Save. Find out how we can help you shape the future of youngsters in your life. Give us a call or stop by our Branch to get more information on how to schedule a Teach Children to Save lesson for your school or youth group. Call Dawn M. Cerino, Assistant Manager, Fairmount bank at 410-665-5200

Let Me Tell You about My Business

Company: Stingray Social Media Services Contact Person: David Foertsch

Address: 5 Cool Meadow Court Phone: (410) 513-9311 Email: davidfoertsch@stingraysocial.com

Website: <http://www.stingraysocial.com>

Details: In mid-January, I signed on as a licensee / affiliate for Web2Mobile's Fiddlefly mobile website creation platform. Web2Mobile is a Columbia, MD based technology company. The Fiddlefly technology creates beautiful mobile websites for small businesses. To learn more, simply sign up for my email newsletter, I'll have additional details to the public in February. Signup at <http://www.stingraysocial.com/contact.html>

Company: Carrollton Mortgage Services Contact Person: Shawn Jensen

Address: 9515 Deerco Road Suite 400 Timonium, MD 21093

Phone: (443) 309-2718 Email: sjensen@carrolltonbank.com Website: www.2getfinanced.net

Details: I am a mortgage loan officer who specializes in helping people buy and refinance primary residences, second homes/vacation homes and investment properties. I am very familiar with all of the first time buyer programs that are available. I have helped numerous people buy their very first home! I am in my sixth year of business at Carrollton Mortgage Services. I have weathered the Housing Crisis and the Mortgage Meltdown by working hard, knowing my business and providing reliable and ethical service to my customers.

Company: John's Repair Contact Person: Joe Anderson

Address: P.O. Box White Marsh, MD 21162

Phone: (443) 866-0819 Email: Djohnsrepair@verizon.net Website: NA

Details: Joe joins John's Repair. Providing quality service at honest prices for all vehicle types- compact cars to diesel trucks. Call for an appointment today! **Mention you saw us here and receive a 10% discount off car repair service or repair.



Community Announcements



Buca di Beppo, Greene Turtle to open in White Marsh Mall

Baltimore Business Journal by James Briggs, Reporter

Date: Tuesday, February 14, 2012, 10:46am EST

White Marsh Mall is getting four new restaurants by year's end. Buca di Beppo, the Green Turtle, Charley's Grilled Subs and Yolavie each have signed leases with the mall, Jessie Benson, associate marketing manager for the White Marsh Mall, said in a statement Tuesday.

Buca di Beppo, a sit-down Italian family-style restaurant, will occupy 6,944 square feet, while the Green Turtle, a sports bar that includes casual dining, will lease 5,776 feet. Both restaurants are expected to be open by fall.

Charley's Grilled Subs will open in the mall's food court, and Yolavie, a frozen yogurt retailer, will open in the upper level of the mall's Sears wing. Both retailers will occupy less than 1,000 feet and are scheduled to open this spring.

"Our shoppers have continually expressed a desire for a variety of restaurant options, including sit-down restaurants," Benson said. "With the announcement of these new restaurants, we are exceeding the expectations of our patrons and providing them with a wide variety of dining options."

General Growth Properties (NYSE: GGP), a real estate investment trust, owns and manages the White Marsh Mall, which includes 1.2 million feet of space. **The mall will have seven sit-down restaurants once the new ones open later this year.**



Message from the 8th District House of Delegates Member, Joseph C. Boteler III:

Every year when the Governor introduces his budget bill for the fiscal year, it is accompanied by a compilation bill. The Budget Reconciliation and Financing Act of 2012 (BRFA) would scale back tax benefits that Maryland homeowners receive, further harming the housing and real estate market recovery.

As is often the case, the BRFA bill is complex and expansive. The 30-section bill is 64 pages in length, and hides tax and fee increases and reduces the mortgage interest deduction and the deductibility of state and local property taxes for many Maryland homeowners for the first time.

If a Maryland tax payer's federal adjusted gross income exceeds \$100,000 their itemized state deductions would decrease by 10%. Taxpayers with adjusted gross income over \$200,000 would see their state deductions decrease by 20%. More tax burdens on real estate and homeowners will only further hurt Maryland's economic recovery.



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With so many Marylanders facing diminished homeowner equity and or underwater mortgages, this proposal would do more harm than good. The people of Maryland are being deceived into scaling back important tax benefits and I will not support it.

That is why I am working with some of my colleagues to offer an amendment to strike the mortgage interest language deduction out of the BRFA bill. I also will not support a budget that seeks to raise tax and fee increases on our goods and services in Maryland.

In the past, I have worked with others to offer a more fiscally sound, balanced budget, and have already begun the necessary steps if that becomes a reality again.

For more information on current Session matters, please visit: http://mlis.state.md.us/2012rs/Wrap_up/current_issue.pdf for an up to date perspective on the most pressing issues. As always, I can be reached directly at Joseph.Boteler@house.state.md.us for any questions or concerns you may have.

Sincerely, Delegate Joe Boteler III



Message from the Sixth District Councilwoman Cathy Bevins:

Friends & Neighbors:

At its last legislative session, the County Council passed a Bill which revises the seven councilmanic districts that make up Baltimore County. The redistricting process is required by law, once every ten years, following the census in order to account for changes in population, and thus ensure equal representation for county residents at the County Council level. Earlier this year, the Council appointed an independent, five-member Redistricting Commission to review the existing maps, boundaries, population, and to hear community concerns, and to ultimately recommend a new Councilmanic district map. Following months of meetings, discussions, and public hearings, the Commission presented its map to the Council as a recommendation. My colleagues and I also heard public input from various communities, and we collectively discussed and considered many alternatives and amendments to the map, but each change caused challenges or consequences for other communities along the district boundaries.

One common misconception, however, is that the district boundaries might divide or expel neighborhoods from the greater community. The truth is quite the opposite; adjustments to councilmanic district lines do not change or determine which School Districts, Zip Codes, or communities' residents live in, shop in, or choose to associate with. Nor does redistricting alter the geographic boundaries of communities. Instead, it simply determines which Council Member on the County Council represents a specific area of the County. In fact, it is not uncommon for several council members to represent portions of the same greater community. Currently, for example, I represent the Essex area with Councilman John Olszewski, Sr. (7thDistrict), and areas of Perry Hall and Parkville I share with Councilman David Marks (5thDistrict).

Over the last decade, the sixth district saw the second highest growth in terms of population, just behind the fifth district, while the seventh district saw the least growth in population. Thus, the recent census figures revealed a significant difference between the number of residents in the sixth and seventh districts. In order to balance the population of each of the seven councilmanic districts, certain adjustments had to be made here and throughout the county. With Baltimore City to the West and the Chesapeake Bay to the South and East, the adjusted boundaries of the seventh district could only expand in one direction – up into the Sixth district. As such, the upper boundaries of the



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sixth district expanded further into the Fifth, and so on. Although the maps may never be “perfect”, overall I think the Redistricting Commission and the County Council did a great job, given its mission, the legal requirements and the geographic constraints of the county.

A copy of the maps and more information on redistricting is available on the [County Council website](#). The new district maps will not take effect until after the 2014 election. In the mean time, I look forward to continuing to serve all of the constituents I currently represent, as well as beginning to get to know the new communities and residents I will be representing in 2014.

To stay informed of news and updates affecting your communities, please send your up-to-date contact information, including email address, to council6@baltimorecountymd.gov

Staff: JB Osborne, Senior Legislative Advisor & Amanda Peacock, Legislative Aide

Towson Office: 400 Washington Ave. Towson, MD 21204

410-887-3388 Hours: M-F 8:30 a.m. to 4:30 p.m.

District Office: 7856 Belair Rd. Baltimore, MD 21236 (by appointment only)

Join the Business Coalition for Offshore Wind!

Earlier this week, the Governor unveiled the Maryland Offshore Wind Energy Act of 2012, and Maryland businesses have taken notice! On Friday 1/27 in Baltimore the Business Coalition for Maryland Offshore Wind hosted a workshop for Maryland businesses to highlight the incredible potential that offshore wind development offers for generating new jobs in Maryland and boosting the state's economy. An array of businesses that could participate in the construction and supply chain for a wind farm off of ocean city attended to learn how to get involved in the effort.

To pass the legislation and bring the economic opportunity of offshore wind to the state, it's vital that businesses step up to advocate for the wind bill. The Governor's new bill features a market friendly approach that builds on an existing Maryland energy law. That law already requires state utilities to help develop clean power over the next decade, and the change will simply require a certain percentage of that new clean power to come from Maryland offshore wind - our state's most abundant clean energy resource.

The bill, SB 237, has a hearing before Senator Kathy Klausmeier's Senate Finance Committee on Tuesday February 14th. We know Kathy is responsive to the voices of the business community in her district, so we can make a difference in urging her to pass this vital legislation. **Please show your support by signing your business on to the attached letter of support. Reply to this email with your name, title and business name to let me know if you would like to join the local businesses who have already signed on.**

And if you really want to make a difference, please email Keith Harrington with the Business Coalition for Offshore Wind to let him know if you would make a call to the Senator's office on Thursday March 2nd, for a statewide call in day on offshore wind, or if you would be willing to attend a lobby meeting with her in Annapolis some time during the next Month.

Keith Harrington Maryland Field Director Chesapeake Climate Action Network

Off: (240) 396-1985 www.chesapeakeclimate.org



**OFBPA Newsletter
Hello from SpotCrime!**

March, 2012

If you have been a SpotCrime subscriber for a while now, we'd like to thank you. If you just signed up, welcome! SpotCrime turned 4 years old this February and we'd like to inform you of some cool progress we've made.

We have added a new addition to your email alerts - Google Offers. With Google Offers we will be able to provide you daily deals happening in your city. We are excited to be the first partner with Google to test this product.

Another big accomplishment - we are now the most visited crime mapping website in the world! Thank you for your continued support. We are still working to map every city and county in the US, so if you do not see your city on the map - let us know and let your local police department know. If the department sends us data, we will map it and send alerts for free.

Let us know what you think - we'd love to hear from you.

And make sure to give us a 'like' on Facebook <http://on.fb.me/spotcrime>

Thank you for your time,

Colin Drane Founder SpotCrime.com; MyLocalCrime.com; Feedback@spotcrime.com



Bull & Oyster Roast to *Benefit the* Fullerton Fireworks

Saturday, April 21, 2012

7:00 pm ~ 12:00 am

Tall Cedars located at 2501 Putty Hill Avenue (21234)

Music: KAOS

Cost: \$35.00/person

\$40.00 at the Door

Rick Swinder @ 410-977-7829 / rickswinder@gmail.com

Make Checks payable to: Fullerton Fireworks



MEMBER CORNER
37 members strong and growing

Applied Bookkeeping Solutions
Amica Mutual Insurance Company
Avon –Donna Bethke/Independent Sales Representative
Baltimore Elite Martial Arts Academy, Inc.
Bay View Homecare, Inc.
Belair-Fowler, LLC c/o O'Brecht-Riehl & Pinkard Properties
Beltone Hearing
Carrollton Mortgage Services
Decorative Painter
Destinations Credit Union
Eastern Savings Bank
Elmwood Elementary School
Escapade Promotions
Fairmount Bank
Fullerton Self Storage
Hamilton Federal Bank
Justified Electrical Services
Kent W. Neibaur
Melvin's Tire & Auto Service, Inc.
Nextcar All Vehicle Rentals
Overlea Community Association
Overlea Fullerton Senior Center
Perry Hall Chiropractic & Physical Therapy
Perry Hall Florist
Prudential Financial
Re/Max American Dream
Rossbach Private Wealth Management, LLC
State Farm Insurance / Jim McCray
St. Michael's the Archangel
Stephen Verch, Esq.
Stingray Social Media Services
Streakfree Products
The Clip Joint, Inc.
The Maryland School for the Blind
USB Payment Processing
Waterman's Pride Seafood
White Springs Crossings

