

Job Information

Date Posted: January 1, 2012

Job Title: Deal Site Advertising Sales – Several Open Territories in the Baltimore Area

Company: Go Baltimore Deals
Address: 3711 Clipper Road
City: Baltimore
State: MD
Zip Code: 21211
Phone: 919-218-2468
email: contact@gobaltimoredeals.com
website: www.gobaltimoredeals.com

Job Type: Excellent Part-time job with Full Time pay

Salary: \$ Commission and Bonus and sales incentives

Description: Go Baltimore Deals is a Deal buying site that launches deals via email each day to our email subscribers. All Deals feature a product or service that is offered to the subscribers at, at least 50-80% off. What is unique about selling for Go Baltimore Deals is that the sales person NEVER has to ask for money. This advertising model works in reverse of traditional advertising and we actually pay the merchants we feature. Ideal clients are restaurants, spas, local merchants of all kinds. The clients we feature are required to have a website, or must be in business for a minimum of 5 years.

Requirements: Previous outside sales experience helpful. Must be very friendly, well groomed, and well spoken. Being connected in the community will bring success to this individual. Knowledge of email, internet, and Microsoft word is required. Excellent oral and written communication is essential. Must be able to work from home or remotely, and have a laptop that you can use with email, and internet access. Intimate knowledge of the Baltimore Area is critical as well as the love of being a Baltimorean, as you will be calling on businesses in the area. This is a fun job for a person who likes to be social, and interact within the community. Networking is highly encouraged. Leads will be provided as they come into the company to the person in the territory of the lead. This is 95% self-lead generation job. The ideal applicant will produce 15-20 sales per month. There is no limit to the number of deals that can be sold or launched, or to the income of the applicant. Organizational skills are essential to success. The sales person is not responsible for writing any deals or for collecting any money. This is a subcontractor position and will be paid bi-weekly with a 1099 form for tax filing purposes.

Use as much space as needed for description and requirements.